

Sales Agent Italian Speaking

Contract Type: 2 year contract that is renewed

ZP Services Ltd is the destination for experienced, determinate, hardworking and ambitious sales professionals seeking a rewarding career and lifestyle.

ZP Services Ltd is an outsourcing company specializing in the management of strategic activities such as financial services and client relations.

Responsibilities

- Creating and maintaining relationships with clients over the phone
- Liaising with potential clients and converting them into active ones
- Market Research
- Documents verification and collection

Requirements

- Fluent in Italian
- Ideally at least 6 months experience in a similar environment
- A level Standard of Education or the equivalent
- Strong communication and teamwork skills
- Willingness to accept responsibility
- Be able to work under pressure
- Flexibility
- Independent, accurate thinking
- High capacity to learn at a rapid pace
- Well-versed with the Microsoft Office suite including Excel and Word and Mail
- Outgoing personality

Training provided

Yes in house training is provided.

Any assistance with accommodation/relocation

- Upon your arrival at the airport our driver will pick you up.
- The employer could provide assistance with accommodation in the first month. This would need to be discussed at interview stage.
- After three months of employment, you will be entitled for flight ticket refund (up to 200 euros and upon receipt)
- After three months of employment will receive lunch tokens for cafes & restaurants close to the office.
- As we truly believe in growth within, we have introduced a friend referral scheme. You will be awarded with 200 euros if a friend you recommend is employed with us.

Salary

800 Euros Basic (9600 per annum) + High bonus system and benefits

How the interviews will be held

Via Skype or in person