

<b>Riferimento</b>	EURES Milano rif. 19/2021
<b>Mansione</b>	International Sales Support
	<p>International Sales Support  No of available posts: 1  Place of work: Milano, office based. Possibility of remote working once the acquired skills can be developed on target basis.  Deadline for applications: 31/03/2021  Description of the task: The candidate will work in a young and dynamic environment, with sales overview on whole Europe, practicing language skills on a daily basis with suppliers and customers alike.  The main activities will be: generating and processing enquiries and offers; following up running orders; getting in touch with customers and suppliers; sourcing new customers.  The skills to be acquired will be:  marketing &amp; sales, business communication (with focus on negotiation and general business terms), project management, logistics, as well as the necessary technical and legal background knowledge.  After the 36 months apprenticeship, the candidate will have acquired the capacity of dealing sales, negotiating contracts, scheduling projects and solving problems  and the professional figure will gradually evolve into the one of an independent salesperson with possible upgrade to area manager for the Dutch- speaking countries.  JV's Contract:  Type of contract: "apprendistato professionalizzante" = permanent job including an initial 36 months' apprenticeship period (training on the job with individual training plan).  Employment contract: CCNL Terziario (service sector).  Remark: as per Italian law, this kind of contract is reserved to individuals aged between 18 and 29 at the date of employment.  Hour/week.: full time (38 hours)  Salary (currency): the typical starting annual salary is approx. 17,000 € net / 20,000 € gross  Candidate's requirements:  Educational level: Secondary School to University Degree.  Professional experience: None required; some previous experience (like internship in a business environment) preferred.  Language Skills:  Dutch C2; English C2; French C2 Mother tongue speakers will be preferred.  Computer skills: Basic computer skills including Excel.  Driving license: not necessary. Will be needed in case of future upgrade to area manager position.  Other requirements: Willingness to acquire multidisciplinary skills. Verbal communication skills (to create empathy with customers and suppliers).  Going forward, the capacity of setting and achieving goals on medium/long term basis.  How to apply:  CV: send CV and motivation letter in English to eures@afolmet.it</p>
<b>Sede</b>	Milano
<b>Numero posti</b>	5
<b>Titolo</b>	Secondary School to University Degree.
<b>Email:</b>	<a href="mailto:eures@afolmet.it">eures@afolmet.it</a>
<b>Scadenza:</b>	31/03/2021